

# **MODEL PROJECT REPORT**



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#### 1. INTRODUCTION

#### **RUSK MANUFACTURING UNIT**



A Rusk Is A Hard, Dry Biscuit Or A Twice-Baked Bread. It Is Sometimes Used As A Teether For Babies. In Some Cultures, Rusk Is Made Of Cake, Rather Than Bread: This Is Sometimes Referred To As Cake Rusk. In The UK, The Name Also Refers To A Wheat-Based Food Additive.

Roasted Bread Are Called Rusk. It Is Having Very Good Selves Life And Very Tasty To Eat. It Will Have All The Ingredients And Nutrients Of Bread. It Is Neatly Packed And Sells In The Market. The Manufacturing Of Rusk Also Easy As The Same Bread Is Manufactured The Bread Are Sliced In The Slicing Machine The Sliced Bread Are Again Roasted In The Oven To Remove The Moisture. Good Roasted Bread Will Have No Moisture And Grips And Dry.

#### 2. MARKET POTENTIAL:

The Demand Of Processed And Convenience Food Is Increasing Constantly Due To Urbanization , Changing Life Style And Food Habits Of The People. Bakery Industry In India Is The Largest Of The Food Industries With An Annual Turnover

Of About Rs. 32000 Million And Has Achieved 3rd Position In Generating Revenue Among Processed Food Sector. With Over 1.2 Billion Population And 350 Million Strong Urban Middle Class And Changing Food Habits, The Processed Food Market Is Promising A Huge Potential To Be Tapped.

The Indian Bakery Industry Is One Of The Biggest Sections In The Country's Processed Food Industry. Bakery Products, Which Include Bread, Rusk And Biscuits, Form The Major Baked Foods Accounting For Over 82 Per Cent Of The Total Bakery Products Produced In The Country.

#### 3. PRODUCT DESCRIPTION

#### 3.1 **PRODUCT BENEFITS**

Rusk May Be Served In Different Forms At Any Meal Of The Day, Eaten As A Snack And Is Even Used As An Ingredient In Other Culinary Preparations. As A Basic Food Worldwide, Dry Bread Has Come To Take On Significance Beyond Mere Nutrition, Evolving Into A Fixture In Religious Rituals, Secular Cultural Life And Language.

- Dry Bread Is The Third Biggest Contributor Of Protein In Our Daily Diet.
   Protein Is Essential For Growth, Development And Repair Of The Body. At Pat
  The Baker We Source Wheat With High Protein Content To Provide A High
  Protein Content Bread.
- Rusk Are Naturally Low In Fat And Form Part Of A Healthy, Balanced Diet.
- Rusk Are Rich In Complex Carbohydrates. Carbohydrates Are An Important Part Of Our Diet As They Provide Us With Energy.

- Iron Is A Key Nutrient In Wheat Flour And Is Essential For Red Blood Cell Formation, Which Aids Oxygen Transport Around The Body And Is Important For Brain Function.
- Rusk Contains Calcium And Calcium Is Well Known For Its Importance In The Formation Of Good Teeth And Strong Bones And Is Also Important For The Proper Functioning Of Nerves, Muscles, Kidneys And The Heart.

#### 3.2 Raw Material Sources

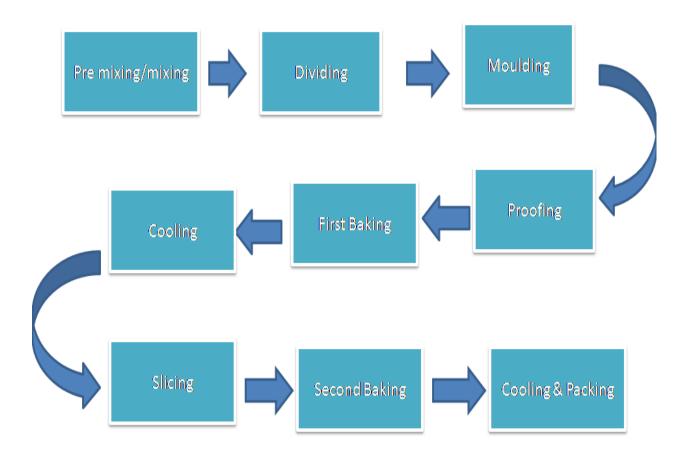
Rusk Is Made From Wheat Flour, Sugar, Skimmed Milk Powder, Vegetable Oil, Gluten, Malt Extract, Soy Flour, Salt, Yeast, And Water. It Is Eaten As A Dunking Biscuit, Particularly With Persian Chai (Tea).

Key Ingredients Such As Wheat Flour, Milk Powder, Custard Powder, Edible Fat, Sugar, Yeast And Salt Which Are Sufficiently Available From A Nearby Wholesale Distributor.

#### 3.3 MANUFACTURING PROCESS

- Procurement Of Raw Material.
- Pre- Mixing Of Ingredients As Per Formulation To Form Dough Of Proper Consistency.
- The Dough Is Then Divided And Pieces Are Put Into Molds For Proofing, Followed By First Baking,
- Then Rusk To Be Cooled For Some Time, After That Second Baking To Be Done And Again Cooling.
- Checking Of Final Product, Packaging & Sent For Sale.

# **Rusk Manufacturing Process Flow Chart**



### 4. PROJECT COMPONENTS

#### **4.1 Land**

Land Required 1800-2000 Square Feet Approx.

Approximate Rent For The Same Is Rs .30000-35000 Per Month.

### 4.2 Plant & Machinery

Machine	Machine Description	Image
Spiral Mixer	Spiral Mixers Are Best Suited For Mixing Bread, Because They Keep The Dough At A Lower Temperature Given How The Mixer Bowl Rotates As The Spiral Hook Spins To Knead The Dough	
Rotary Rack	They Are Ideal For Baking Of A Wide Range Of Baked Goods Including Bread, Rusk, Cookies, Cakes, And So Much More	Pairul Machines
Normal Slicer	Used For Slicing Rusk Into Small Size.	
Molds, Storage Tank,Collection Tank Etc.	Used For Storage Of Raw Material & Finished Goods.	

Note: Cost Of The Machinery Is Approx. Rs.10,00,000 Excluding GST And Other Transportation Cost.

#### 4.3 Misc. Assets

S.N.	Item Description	Rate
1	Electricity Connection	70,000
2	Furniture And Equipment's	50,000

#### 4.4 **Power Requirement**

The Borrower Shall Require Power Load Of 10 HP Which Shall Be Applied With Power Corporation. However, For Standby Power Arrangement The Borrower Shall Also Purchase DG Set.

#### 4.5 Manpower Requirement

5-6 Manpower Are Required For The Rusk Manufacturing Unit.

Includes:

- 2 Skilled Labour
- 2 Unskilled Labour
- 1 Helper
- 1 Accountant

#### 5. FINANCIALS

#### **5.1** Cost Of Project

COST	OF PROJECT	Γ (In Lacs)				
PARTICULARS	AMOUNT	Own Contribution	Bank Finance			
Land& Building		25.00%	75.00%			
	Owned /Rented					
Plant& Machiney	10.00	2.50	7.50			
Furniture & Fixtures And Other Assets	1.20	0.30	0.90			

Working Capital	5.33	1.33	4.00
Total	16.53	4.13	12.40

## **5.1** Means Of Finance

MEANS OF FINANCE					
PARTICULARS	AMOUNT				
Own Contribution	4.13				
Bank Loan	8.40				
Working Capital Limit	4.00				
Total	16.53				

# **5.2** Projected Balance Sheet

<u>P</u>	PROJECTED BALANCE SHEET							
		(In Lacs)						
PARTICULARS	1st	2nd	3rd	4th	5th			
	Year	Year	Year	Year	Year			
Liabilities								
Capital								
Opening Balance		4.42	6.06	7.75	9.67			
Add:- Own Capital	4.13							
Add:- Retained Profit	1.79	4.39	6.69	8.92	11.10			
Less:- Drawings	1.50	2.75	5.00	7.00	9.00			
Closing Balance	4.42	6.06	7.75	9.67	11.77			
Term Loan	7.47	5.60	3.73	1.87	-			
Working Capital Limit	4.00	4.00	4.00	4.00	4.00			
Sundry Creditors	1.62	1.84	2.08	2.33	2.59			

Provisions & Other Liab	0.50	0.63	0.75	0.90	1.08
TOTAL:	18.01	18.13	18.31	18.77	19.44

Assets						
Fixed Assets ( Gross)	1.20	11.20	11.20	11.20	11.20	
Gross Dep.	1.62	3.00	4.18	5.19	6.05	
Net Fixed Assets	9.58	8.20	7.02	6.01	5.15	
	Cur	rent Assets				
Sundry Debtors	2.90	3.44	3.91	4.42	4.95	
Stock In Hand	4.32	4.89	5.51	6.16	6.85	
Cash And Bank	1.21	1.60	1.88	2.19	2.50	
TOTAL:	18.01	18.13	18.31	18.77	19.44	

## **5.3** Projected Cash Flow

PROJECTE	PROJECTED CASH FLOW STATEMENT					
	(In I	Lacs)				
PARTICULARS	1st	2nd	3rd	4th	5th	
	Year	Year	Year	Year	Year	
SOURCES OF FUND		1				
Own Margin	4.13					
Net Profit	1.79	4.39	6.89	9.43	12.18	
Depriciation & Exp. W/Off	1.62	1.38	1.18	1.01	0.86	
Increase In Cash Credit	4.00	-	-	-	-	
Increase In Term Loan	8.40	-	-	-	-	
Increase In Creditors	1.62	0.22	0.24	0.25	0.26	
Increase In Provisions & Oth Lib	0.50	0.13	0.13	0.15	0.18	
TOTAL:	22.06	6.12	8.43	10.84	13.48	

APPLICATION OF FUND					
Increase In Fixed Assets	11.20				
Increase In Stock	4.32	0.58	0.61	0.65	0.69
Increase In Debtors	2.90	0.54	0.47	0.50	0.53
Repayment Of Term Loan	0.93	1.87	1.87	1.87	1.87
Drawings	1.50	2.75	5.00	7.00	9.00
Taxation	-	-	0.20	0.51	1.08
TOTAL:	20.85	5.73	8.15	10.54	13.17
Opening Cash & Bank	-	1.21	1.60	1.88	2.19
Balance Add : Surplus	1.2	0.39	0.28	0.31	0.31
Closing Cash & Bank Balance	1	1.60	1.88	2.19	2.50
	1.21				

## **5.4** Projected Profitability

PROJECTED PROFITABILITY STATEMENT									
	(In Lacs)								
PARTICULARS 1st 2nd 3rd 4th 5 <sup>th</sup>									
	Year Year Year Year Year								
Capacity Utilisation %	60%	65%	70%	75%	80%				
	SA	LES	1	1	- 1				
Gross Sale									
Rusk	87.00	103.09	117.32	132.46	148.49				
Total	87.00	103.09	117.32	132.46	148.49				

	COST O	F SALES			
Raw Material Consumed	54.00	61.43	69.30	77.63	86.40
Electricity Expenses	2.40	2.76	3.17	3.65	4.02
Depreciation	1.62	1.38	1.18	1.01	0.86
Wages & Labour	5.88	6.47	7.11	7.83	8.61
Repair & Maintenance	4.35	5.15	5.87	6.62	7.42
Packaging	7.20	8.19	9.26	10.42	11.67
<b>Cost Of Production</b>	75.45	85.38	95.90	107.15	118.98
Add: Opening Stock /WIP	-	2.52	2.85	3.20	3.57
Less: Closing Stock /WIP	2.52	2.85	3.20	3.57	3.97
Cost Of Sales	72.94	85.05	95.55	106.78	118.58
GROSS PROFIT	14.07	18.04	21.77	25.68	29.91
Salary To Staff	3.06	3.37	3.70	4.07	4.48
Interest On Term Loan	0.83	0.73	0.52	0.32	0.11
Interest On Working Capital	0.44	0.44	0.44	0.44	0.44
Rent	3.60	3.96	4.36	4.79	5.27
Selling & Adm Exp	4.35	5.15	5.87	6.62	7.42
TOTAL	12.28	13.65	14.89	16.24	17.73
NET PROFIT	1.79	4.39	6.89	9.43	12.18
Taxation			0.20	0.51	1.08
PROFIT (After Tax)	1.79	4.39	6.69	8.92	11.10

## **5.5** Production And Yield

COMPUTATION OF PRODUCTION OF Rusk						
Items To Be Manufactured Rusk						
Machine Capacity	50	KG Per Hour				
Working Hours Per Day	10	Hours				
Machine Capacity Per Day	500	KG				
Machine Capacity Per Annum	150000	KG				
Final Product One Packet Size	500	Grams Packets				
(Assumed) Total Packets Per Annum	300000					

Production Of Rusk					
Production	Capacity	Packets			
1st Year	60%	180,000			
2nd Year	65%	195,000			
3rd Year	70%	210,000			
4th Year	75%	225,000			
5th Year	80%	240,000			

Raw Material Cost							
Year	Capacity Utilisation	Rate (Per KG)	Amount (Rs. In Lacs)				
1st Year	60%	60.00	54.00				
2nd Year	65%	63.00	61.43				
3rd Year	70%	66.00	69.30				
4th Year	75%	69.00	77.63				
5th Year	80%	72.00	86.40				

Packaging Charges						
Raw Material	Packets (500 Grams)	Rate Per Packet	Amount (Rs. In Lacs)			
1st Year	180,000	4.00	7.20			
2nd Year	195,000	4.20	8.19			
3rd Year	210,000	4.41	9.26			
4th Year	225,000	4.63	10.42			
5th Year	240,000	4.86	11.67			

# **5.6** Sales Revenue

COMPUTATION OF SALE								
Particulars	1st Year	2nd Year	3rd Year	4th Year	5th Year			
Op Stock	-	6,000	6,500	7,000	7,500			
Production	180,000	195,000	210,000	225,000	240,000			
Less : Closing	6,000	6,500	7,000	7,500	8,000			
Stock								
Net Sale	174,000	194,500	209,500	224,500	239,500			
Sale Price Per	50.00	53.00	56.00	59.00	62.00			
Packet								
Sales (In Lacs)	87.00	103.09	117.32	132.46	148.49			

## **5.1** Working Capital Assessment

COMPUTATION OF CLOSING STOCK & WORKING CAPITAL								
(In Lacs)								
PARTICULARS 1st 2nd 3rd 4th								
	Year	Year	Year	Year	Year			
Finished Goods								
	2.52	2.85	3.20	3.57	3.97			
Raw Material								
	1.80	2.05	2.31	2.59	2.88			
Closing Stock	4.32	4.89	5.51	6.16	6.85			

TRADITIONAL METHOD	(In Lacs)		
Particulars	Amount	Own Margin	Bank Finance
Finished Goods & Raw	4.32		
Material Less : Creditors	1.62		
Paid Stock	2.70	25% 0.67	75% 2.02
<b>Sundry Debtors</b>	2.90	25% 0.73	<b>75% 2.18</b>
	5.60	1.40	4.20

## 5.1 Power, Salary & Wages Calculation

Utility Charges (Per Month)							
Particulars	Value	Description					
Power Connection Required	8	KWH					
Consumption Per Day	80	Units					
Consumption Per Month	2,000	Units					
Rate Per Unit	10	Rs.					
Power Bill Per Month	20,000	Rs.					

Particulars	Wages Rs. Per Month	No Of Employees	Total Salary		
Skilled (In Thousand Rupees)	15,000	2	30,000		
Unskilled (In Thousand Rupees)	9,500	2	19,000		
Total Salary Per Month					
Total Annual Labour Charge	Total Annual Labour Charges(In Lacs)				

Particulars	Salary Rs. Per Month	No Of Employees	Total Salary		
Helper	7,500	1	7,500		
Accountant	18,000	1	18,000		
Total Salary Per Month					
Total Annual Staff Charges(In Lacs)					

# **5.2** <u>Depreciation</u>

COMPUTATION OF DEPRE		T. •4	TOTAL	
Description	Plant & Machinery	Furniture	TOTAL	
Rate Of Depreciation	15.00%	10.00%		
<b>Opening Balance</b>	-	-	-	
Addition	10.00	1.20	11.20	
Total	10.00	1.20	11.20	
Less: Depreciation	1.50	0.12	1.62	
WDV At End Of Year	8.50	1.08	9.58	
Additions During The Year	-	-	-	
Total	8.50	1.08	9.58	
Less: Depreciation	1.28	0.11	1.38	
WDV At End Of Year	7.23	0.97	8.20	
Additions During The Year	-	-	-	
Total	7.23	0.97	8.20	
Less: Depreciation	1.08	0.10	1.18	
WDV At End Of Year	6.14	0.87	7.02	
Additions During The Year	-	-	-	
Total	6.14	0.87	7.02	
Less : Depreciation	0.92	0.09	1.01	
WDV At End Of Year	5.22	0.79	6.01	
Additions During The Year	-	-	-	
Total	5.22	0.79	6.01	
Less: Depreciation	0.78	0.08	0.86	
WDV At End Of Year	4.44	0.71	5.15	

# 5.3 Repayment Schedule

REPAY	REPAYMENT SCHEDULE OF TERM LOAN							
						Interest 1	1.00%	
							Closing	
Year	<b>Particulars</b>	Amount	Addition	Total	Interest	Repayment	Balance	
Ist	Opening Balance							
	1st Month	-	8.40	8.40	-	-	8.40	
	2nd Month	8.40	-	8.40	0.08	-	8.40	
	3rd Month	8.40	-	8.40	0.08	-	8.40	
	4th Month	8.40	-	8.40	0.08		8.40	
	5th Month	8.40	_	8.40	0.08		8.40	
	6th Month	8.40	-	8.40	0.08		8.40	
	7th Month	8.40	-	8.40	0.08	0.16	8.24	
	8th Month	8.24	-	8.24	0.08	0.16	8.09	
	9th Month	8.09	-	8.09	0.07	0.16	7.93	
	10th Month	7.93	-	7.93	0.07	0.16	7.78	
	11th Month	7.78	-	7.78	0.07	0.16	7.62	
	12th Month	7.62	-	7.62	0.07	0.16	7.47	
					0.83	0.93		
2nd			Open	ing Bal				
	1st Month	7.47	-	7.47	0.07	0.16	7.31	
	2nd Month	7.31	-	7.31	0.07	0.16	7.16	
	3rd Month	7.16	-	7.16	0.07	0.16	7.00	
	4th Month	7.00	-	7.00	0.06	0.16	6.84	
	5th Month	6.84	-	6.84	0.06	0.16	6.69	
	6th Month	6.69	-	6.69	0.06	0.16	6.53	
	7th Month	6.53	-	6.53	0.06	0.16	6.38	
	8th Month	6.38	-	6.38	0.06	0.16	6.22	
	9th Month	6.22	-	6.22	0.06	0.16	6.07	
	10th Month	6.07	-	6.07	0.06	0.16	5.91	
	11th Month	5.91	-	5.91	0.05	0.16	5.76	
	12th Month	5.76	-	5.76	0.05	0.16	5.60	
					0.73	1.87		
3rd	1 . 3 %	<b>7</b> 60	Open	ing Bal		0.15	~	
	1st Month	5.60	_	5.60	0.05	0.16	5.44	
	2nd Month	5.44	-	5.44	0.05	0.16	5.29	
	3rd Month	5.29	_	5.29	0.05	0.16	5.13	

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	4th Month	5.13	-	5.13	0.05	0.16	4.98
	5th Month	4.98	-	4.98	0.05	0.16	4.82
	6th Month	4.82	-	4.82	0.04	0.16	4.67
	7th Month	4.67	-	4.67	0.04	0.16	4.51
	8th Month	4.51	-	4.51	0.04	0.16	4.36
	9th Month	4.36	-	4.36	0.04	0.16	4.20
	10th Month	4.20	-	4.20	0.04	0.16	4.04
	11th Month	4.04	-	4.04	0.04	0.16	3.89
	12th Month	3.89	-	3.89	0.04	0.16	3.73
	1				0.52	1.87	
4th		1	Open	ing Bala		т.	
	1st Month	3.73	-	3.73	0.03	0.16	3.58
	2nd Month	3.58	-	3.58	0.03	0.16	3.42
	3rd Month	3.42	-	3.42	0.03	0.16	3.27
	4th Month	3.27	-	3.27	0.03	0.16	3.11
	5th Month	3.11	-	3.11	0.03	0.16	2.96
	6th Month	2.96	-	2.96	0.03	0.16	2.80
	7th Month	2.80	-	2.80	0.03	0.16	2.64
	8th Month	2.64	-	2.64	0.02	0.16	2.49
	9th Month	2.49	-	2.49	0.02	0.16	2.33
	10th Month	2.33	-	2.33	0.02	0.16	2.18
	11th Month	2.18	-	2.18	0.02	0.16	2.02
	12th Month	2.02	-	2.02	0.02	0.16	1.87
					0.32	1.87	
5th			Open	ing Bala	nce		
	1st Month	1.87	-	1.87	0.02	0.16	1.71
	2nd Month	1.71	-	1.71	0.02	0.16	1.56
	3rd Month	1.56	-	1.56	0.01	0.16	1.40
	4th Month	1.40	-	1.40	0.01	0.16	1.24
	5th Month	1.24	-	1.24	0.01	0.16	1.09
	6th Month	1.09	-	1.09	0.01	0.16	0.93
	7th Month	0.93	-	0.93	0.01	0.16	0.78
	8th Month	0.78	-	0.78	0.01	0.16	0.62
	9th Month	0.62	-	0.62	0.01	0.16	0.47
	10th Month	0.47	-	0.47	0.00	0.16	0.31
	11th Month	0.31	-	0.31	0.00	0.16	0.16
	12th Month	0.16	-	0.16	0.00	0.16	-
					0.11	1.87	
DOO	R TO DOOR	60	MONTH				
		I	1	l	I	I	l

MORATORIUM	6	MONTH
PERIOD		
REPAYMENT	54	MONTH
PERIOD		

### **5.1 Financial Indicators**

FINANCIAL INDICATORS							
PARTICULARS	1st Year	2nd Year	3rd Year	4th Year	5th Year		
TURNOVER	87.00	103.09	117.32	132.46	148.49		
GROSS PROFIT	14.07	18.04	21.77	25.68	29.91		
G.P. RATIO	16.17%	17.50%	18.56%	19.39%	20.14%		
NET PROFIT	1.79	4.39	6.89	9.43	12.18		
N.P. RATIO	2.06%	4.26%	5.87%	7.12%	8.20%		
CURRENT ASSETS	8.43	9.93	11.30	12.76	14.30		
CURRENT LIABILITIES	6.12	6.47	6.83	7.23	7.67		
CURRENT RATIO	1.38	1.54	1.65	1.77	1.86		
TERM LOAN	7.47	5.60	3.73	1.87	-		
TOTAL NET WORTH	4.42	6.06	7.75	9.67	11.77		
DEBT/EQUITY	1.69	0.92	0.48	0.19	-		
TOTAL NET WORTH	4.42	6.06	7.75	9.67	11.77		
TOTAL OUTSIDE LIABILITIES	13.59	12.07	10.56	9.10	7.67		
TOL/TNW	3.07	1.99	1.36	0.94	0.65		
PBDIT	4.68	6.94	9.03	11.20	13.59		
INTEREST	1.27	1.17	0.96	0.76	0.55		
INTEREST COVERAGE RATIO	3.69	5.94	9.39	14.80	24.66		

WDV	9.58	8.20	7.02	6.01	5.15
TERM LOAN	7.47	5.60	3.73	1.87	-
FACR	1.28	1.46	1.88	3.22	-

## **5.1 DSCR**

CALCULATION OF D.S.C.R						
PARTICULARS	1st	2nd	3rd	4th	5th	
	Year	Year	Year	Year	Year	
CASH ACCRUALS	3.41	5.77	7.87	9.93	11.96	
Interest On Term Loan	0.83	0.73	0.52	0.32	0.11	
Total	4.24	6.50	8.39	10.25	12.07	
REPAYMENT						
Instalment Of Term Loan	0.93	1.87	1.87	1.87	1.87	
Interest On Term Loan	0.83	0.73	0.52	0.32	0.11	
Total	1.76	2.59	2.39	2.18	1.98	
DEBT SERVICE						
COVERAGE	2.41	2.51	3.51	4.69	6.10	
RATIO						
AVERAGE D.S.C.R.					3.84	

## **5.2** Break Even Point Analysis

BREAK EVEN POINT ANALYSIS						
Year	I	II	III	IV	V	
Net Sales & Other Income	87.00	103.09	117.32	132.46	148.49	
Less: Op. WIP Goods	-	2.52	2.85	3.20	3.57	
Add: Cl. WIP Goods	2.52	2.85	3.20	3.57	3.97	

Total Sales	89.52	103.42	117.67	132.83	148.88		
Variable & Semi Variable Exp.							
Raw Material Consumed	54.00	61.43	69.30	77.63	86.40		
Electricity Exp/Coal Consumption At 85%	2.04	2.35	2.70	3.10	3.41		
Wages & Salary At 60%	5.36	5.90	6.49	7.14	7.85		
Selling & Adminstrative Expenses 80%	3.48	4.12	4.69	5.30	5.94		
Interest On Working Capital	0.44	0.44	0.44	0.44	0.44		
Repair & Maintenance	4.35	5.15	5.87	6.62	7.42		
Packaging	7.20	8.19	9.26	10.42	11.67		
Total Variable & Semi Variable Exp	76.87	87.58	98.75	110.65	123.14		
Contribution	12.64	15.84	18.92	22.18	25.75		
Fixed &	Semi Fixe	ed Expens	ses				
Electricity Exp/Coal Consumption At 15%	0.36	0.41	0.48	0.55	0.60		
Wages & Salary At 40%	3.58	3.93	4.33	4.76	5.24		
Interest On Term Loan	0.83	0.73	0.52	0.32	0.11		
Depreciation	1.62	1.38	1.18	1.01	0.86		
Selling & Adminstrative Expenses 20%	0.87	1.03	1.17	1.32	1.48		
Rent	3.60	3.96	4.36	4.79	5.27		
<b>Total Fixed Expenses</b>	10.85	11.45	12.04	12.75	13.57		
Capacity Utilization	60%	65%	70%	75%	80%		
OPERATING PROFIT	1.79	4.39	6.89	9.43	12.18		
BREAK EVEN POINT	52%	47%	45%	43%	42%		
BREAK EVEN SALES	76.84	74.76	74.84	76.34	78.46		

### 6. <u>LICENSE & APPROVALS</u>

- Obtain The GST Registration.
- Additionally, Obtain The UDYAM Registration Number.
- FSSAI License.
- Fire/Pollution License As Required.
- Factory License
- Choice Of A Brand Name Of The Product And Secure The Name With Trademark If Required.

### **Implementation Schedule**

S.N.	Activity	Time Required (In Months)		
1	Acquisition Of Premises	1-2		
2	Procurement & Installation Of Plant & Machinery	1-2		
3	Arrangement Of Finance	1-2		
4	Requirement Of Required Manpower	1		
Total Conce	Time Required (Some Activities Shall Run arrently)	5-6 Months		

#### 7. ASSUMPTIONS

- 1. Production Capacity Of Rusk Is 500 Kgs Per Day. First Year, Capacity Has Been Taken @ 60%.
- 2. Working Shift Of 10 Hours Per Day Has Been Considered.
- 3. Raw Material Stock Is For 10 Days And Finished Goods Closing Stock Has Been Taken For 10 Days.
- 4. Credit Period To Sundry Debtors Has Been Given For 10 Days.
- 5. Credit Period By The Sundry Creditors Has Been Provided For 9 Days.
- 6. Depreciation And Income Tax Has Been Taken As Per The Income Tax Act, 1961.
- 7. Interest On Working Capital Loan And Term Loan Has Been Taken At 11%.
- 8. Salary And Wages Rates Are Taken As Per The Current Market Scenario.
- 9. Power Consumption Has Been Taken At 8-10 KW.
- 10. Selling Prices & Raw Material Costing Has Been Increased By 5% & 5% Respectively In The Subsequent Ye